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September 1, 2009

Dear Mercury Racing Outboard Racer:

Mercury Racing is pleased to announce the release of the next generation of Mercury OptiMax 200XS SST (Super Sport Tunnel) outboard. The new race model features a Gen 2 – 2.5 Liter OptiMax powerhead which combines components from the Mercury Racing OptiMax 2.5XS outboard and the current Mercury Racing engineered OptiMax 175 Pro XS outboard.

The 200XS SST won the 1999 & 2000 24 Hours of Rouen endurance powerboat races overall and has won Class 2 competition multiple times. The engine was the power behind Jimmie Merleau's 2008 ChampBoat Series F-2 World Championship.

The part number for the complete engine and price is as follows:

**Part Number:** 19S246AHH  
**Racer Price:** \$20,309.00

A conversion kit, which enables SST 120 racers to convert to the new OptiMax 200XS SST includes the complete powerhead, top and bottom cowls and the unique right in/left out IV SSM gearcase.

**Part Number:** 840271A21  
**Racer Price:** \$14,950.00

Production for OptiMax 200XS SST outboards and conversion kits will be based on confirmed orders. Engines and conversion kits will be built one time per year in advance of the following race season. Models will be sold direct to known, qualified race teams or through Mercury Racing dealers.

There are no sales programs and, of course, no warranty.

All orders must be received no later than Friday, November 13<sup>th</sup>.with a non-refundable deposit of 30% of the purchase price. Engines will be delivered by March 1<sup>st</sup>, 2010.

Contact the Mercury Racing Sales Team toll free at 866-637-2234 to place your orders today. Please have your racing association membership details and be prepared to apply for the Mercury Racing Sales Agreement if you do not already have one.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeff Krueger', with a large circular flourish at the end.

Jeff Krueger,  
Director, Sales, Marketing & Service  
Mercury Racing, Commercial and Government Products

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